

ISDH Hospital Fiscal 2004 Report and Statistical Comparison

Hospital: Johnson Memorial Hospital

Year: 2004 City: Franklin Peer Group: Medium

Statement One: Summary of Revenue and Expenses

1. Gross Patient Service Revenue		4. Operating Expenses	
Inpatient Patient Service Revenue	\$46,340,513	Salaries and Wages	\$26,610,398
Outpatient Patient Service Revenue	\$65,366,545	Employee Benefits and Taxes	\$6,997,190
Total Gross Patient Service Revenue	\$111,707,058	Depreciation and Amortization	\$4,413,830
2. Deductions from Revenue		Interest Expenses	\$148,779
Contractual Allowances	\$44,559,066	Bad Debt	\$5,371,415
Other Deductions	\$844,074	Other Expenses	\$24,428,081
Total Deductions	\$45,403,140	Total Operating Expenses	\$67,969,693
3. Total Operating Revenue		5. Net Revenue and Expenses	
Net Patient Service Revenue	\$66,303,918	Net Operating Revenue over Expenses	\$3,295,247
Other Operating Revenue	\$4,961,022	Net Non-operating Gains over Losses	\$1,140,359
Total Operating Revenue	\$71,264,940	Total Net Gain over Loss	\$4,435,606

6. Assets and Liabilities	
Total Assets	\$81,401,116
Total Liabilities	\$13,566,358

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$45,792,131	\$28,546,743	\$17,245,388
Medicaid	\$9,450,332	\$7,526,306	\$1,924,026
Other State	\$0	\$0	\$0
Local Government	\$0	\$0	\$0
Commercial Insurance	\$56,464,595	\$9,330,091	\$47,134,504
Total	\$111,707,058	\$45,403,140	\$66,303,918

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$499,486	\$128,671	\$370,815
Educational	\$0	\$535,726	(\$535,726)

Research	\$0	\$0	\$0
Bioterrorism Grant	\$75,000	\$75,000	\$0

Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital	1,000
Number of Hospital Patients Educated In This Hospital	5,000
Number of Citizens Exposed to Hospital's Health Education Messages	25,000

Statement Four: Costs of Charity and Subsidized Community Benefits

Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$21,415,184	\$33,651,921	(\$12,236,737)
Community Benefits	\$644,866	\$988,211	(\$343,345)

For further information on this report, please contact:

Hospital Representative Larry Heydon

Telephone Number 317/736-3300

**ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL
AND OTHER HOSPITALS IN ITS PEER GROUP**

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	595	656
2. % of Salary	Salary Expenses divided by Total Expenses	39.2%	38.3%
3. Average Daily Census	Patient Days divided by annual days (365 days)	34.6	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	3.4	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$13,784	\$4,999
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$12,387	\$13,629
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	58.5%	53.7%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$716	\$993
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	41.0%	43.0%

10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	7.9%	6.2%
11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$506,444)	(\$1,233,371)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	4.6	6.3

Note:

1. NP = No medical-surgical patients or outpatient visits.
2. See Statewide Results for definition of terms.